

ANNUAL REPORT 2013



MESSAGE FROM The President

All members of the Heath Alliance for Care family – Heath Village, Canterbury Village and Heath Care Management – continued to demonstrate financial strength during the fiscal year ending June 2013 while keeping cost increases to a minimum.

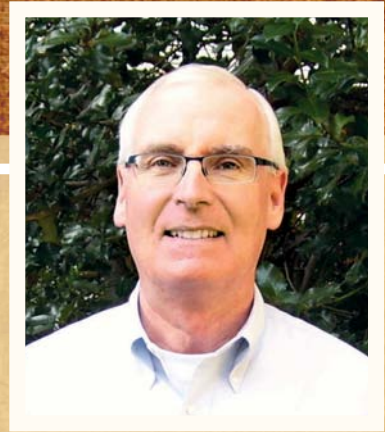
At Heath Village, we began the implementation of our long-term strategic master plan by completing the modernization of Heath House and the renovation of the Health Care Center. This September we began the re-configuration of the new Great Room, the addition of a new Game Room and the renovation of the dining facility to include a Pub and Grill, a formal dining area and a demonstration area for the Chef's presentations. These changes were and are implemented while maintaining the Heath Village staff of approximately 200 hard-working and dedicated people to serve the needs of some 400 residents.

Heath Village management headed by Patrick Brady, CEO, has again done a superb job of operating the facilities on a day-to-day basis and

preserving and upgrading the services and amenities which enhance the quality of life for all the residents. Special thanks must be extended to staff and residents of Heath Village, Board Members and the community at large for supporting the Friendship and Gift Annuity Funds which were created years ago to help current residents remain at Heath Village in event their ongoing needs unexpectedly exceed their financial resources.

On the other hand, Canterbury Village completed its expansion from 40 to 53 beds and the upgrade of its existing facility in West Orange and held a ribbon cutting ceremony last April. Over the past two years, Canterbury Village has had to turn away some prospective residents and place them on a waiting list. The expansion and upgrade will enable us to continue to meet the needs of our current and prospective residents.

Heath Care Management, our for-profit management and consulting company continues to expand with management



Tim Carpenter

President, Board of Trustees
Heath Alliance for Care, Inc.

and therapy contracts. Revenues will approach \$2.5 million in 2013-2014.

As I begin my third year in office, I look forward to continuing the work of my predecessors and seeing further implementation of the Master Plan at Heath Village. I am confident that the current fiscal year will be as successful as the last, with the help and support of my colleagues on the Board, our caring staff, our friends, vendors, community partners and the residents of our communities.

BOARD OF Trustees



Seated (L-R): Sanders Davis, MD, L. Allison Garde, Esq., Carol McKinney, Mary Alice Horn, Theresa Borzelli, Esq., Judith Griffiths, Shawn Reischmann.
Standing (L-R): Patrick Brady, Tim Carpenter, Herbert Korte, Jr., Robert Burns, Arthur Sheninger, John Chamberlain, Mark Tomkins.
Missing from photo: Donald Barcan, Norris Horn, Harold Lappin, MD, Gerard Legato, John Reynolds, Peter Van Brunt

DONALD BARCAN (LONG VALLEY)
President/Owner Donbar Industries, Inc.
 HAC Trustee
 HCM Chair

THERESA BORZELLI (MENDHAM)
Attorney, Steiker, Fischer, Edwards and Greenapple, PC
 HAC Assistant Secretary
 CV Vice President

PATRICK BRADY (GREAT MEADOWS)
Chief Executive Officer, Heath Alliance for Care, Inc.
Executive Director, Heath Village
 HV CEO/Trustee
 CV Secretary/Treasurer
 HCM Treasurer

ROBERT BURNS (MORRISTOWN)
Senior Vice President, Marsh & McLennan Companies
 HAC Secretary

WILLIAM (TIM) CARPENTER (VERONA)
Attorney, AIG Domestic Claims, Inc.
 HAC President
 CV Trustee

JOHN CHAMBERLAIN (HACKETTSTOWN)
Public School Administrator (Ret.)
 HAC Trustee

SANDERS DAVIS, MD (MENDHAM)
Inpatient Medical Rehabilitation, Rehabilitation Institute/Morristown Memorial Hospital
 HAC Trustee
 HV Trustee

L. ALLISON GARDE, ESQ. (MORRISTOWN)
Attorney, Day Pitney, LLP
 HV Vice Chair

JUDITH GRIFFITHS (BEDMINSTER)
Retiree, NJ Media Specialist/Librarian
 HV Trustee

MARY ALICE HORN (MENDHAM)
Educator
 HV Trustee

NORRIS HORN (MENDHAM)
Chief Financial Officer, Artergraft
 HAC Treasurer

HERBERT KORTE (MENDHAM)
Vice President, Columbia Bank
 HAC Trustee
 HV Trustee
 CV President

HAROLD S. LAPPIN, MD (HACKETTSTOWN)
Ophthalmologist, Private Practice
 HAC Vice President
 HV Secretary / Treasurer

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Attorney, The Legato Law Firm, LLC
 HCM Director

CAROL MCKINNEY (HACKETTSTOWN)
Executive Director, Volunteer Management Centers, Inc.
 HAC Trustee
 HV Trustee

SHAWN REISCHMANN (BERNARDSVILLE)
Owner, ComputerAide, Ltd.
 HCM Director

JOHN REYNOLDS (NEW MILFORD, PA)
Retiree, Financial Writer/Consultant
 HCM Secretary

ARTHUR SHENINGER (OXFORD)
Elementary School Principal (Ret.)
 HV Trustee

DAVID TAYLOR (HACKETTSTOWN)
Retiree, Western Electric Corporation
 HV Resident Representative

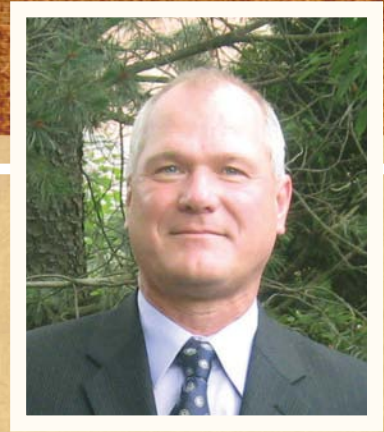
MARK TOMKINS (CALDWELL)
Owner, Consultant, Tomkins & Associates, LLC
 HAC Assistant Treasurer
 HV Trustee

PETER R. VAN BRUNT (LONG VALLEY)
Investment Consultant/Banker
 HAC Trustee
 HV Chair



FROM THE DESK OF THE...

Chief Executive Officer



Patrick E. Brady

Chief Executive Officer
Heath Alliance for Care, Inc.

Last year, as I was writing the recap of 2012, we had no idea that in a few weeks Heath Village would be confronted with Hurricane Sandy. Sandy was the most damaging storm seen in New Jersey for over a century. Heath Village, through the yeoman efforts of the staff kept all residents safe, warm and secure while providing meals and activities—all of this on emergency generator power. Electricity was lost for three days, but the spirit of teamwork could be found throughout Heath Village and the staff and resident co-operation was phenomenal.

The year 2013 was one of continued progress: renovations and improvements to Heath House and the Health Care Center was the focus. Many apartments saw vast renovations and expansion in size to fit the needs of the next generation of Heath residents.

The Board of Trustees and Administration continued to plan and execute the Heath Village Master Plan which will bring about major improvements in 2014. We look forward to the addition of a new Game Room, Great Room and outdoor social space and a complete renovation

of our Dining Rooms. The Dining Room renovation will include a formal dining area with Center Stage area for chef presentations, a Grill Room and a Pub, as Heath Village now has a “Club” License for drinks. All of the above projects have a target completion of mid-2014.

Once again this year, Heath Village has had an array of special events including the Friendship Fund Gala, our annual Horseshow and Family Day. Heath Village staff works extra hard to make these events very special.

Helping our residents financially continues to be a priority. Fundraising efforts this year produced contributions of \$240,250. The Gift Annuity Program made up \$18,000 of that total. Generous residents, staff and board members, family, friends and vendors donated \$29,950 at this year’s annual Benefit Gala. During 2012-13, \$471,300 was expended to assist 13 residents. The Friendship Store and Village Shoppe brought in a total of \$21,000 in proceeds. As of this writing, balances of the Friendship and Gift Annuity Funds total \$2.7 million and \$1.5 million, respectively.

I commend the Village’s Residents’ Council for their

continuous input and ideas as to how the Village can improve services. Many new groups have been formed in recent years adding new dimensions to our activities program. At the moment, Bocce is still the latest and greatest, but you never know what new activities will surface at Heath Village!

Finally, we thank the Board of Trustees of the Heath Organization who volunteer their time and attention to ensure that all residents live in the best retirement community in New Jersey.

The thoughtful input of our resident groups, the guidance of our Trustees and the great services which are a product of our caring staff make Heath Village a very special place to live.

We look forward to much progress in the year ahead!

MEMBERSHIPS & AFFILIATIONS

HEATH VILLAGE
IS A SUBSIDIARY OF
HEATH ALLIANCE
FOR CARE, INC.

LEADINGAGE

AMERICAN COLLEGE
OF HEALTH CARE
ADMINISTRATORS

LEADINGAGE NEW JERSEY

MORRIS COUNTY
CHAMBER OF COMMERCE

SUSSEX COUNTY
CHAMBER OF COMMERCE

WARREN COUNTY
CHAMBER OF COMMERCE

AMERICAN SOCIETY
ON AGING

GENERATIONS
UNITED

INTERNATIONAL
ASSOCIATION OF
HOMES AND
SERVICES
FOR THE AGING



HEATH VILLAGE RESIDENT GROUPS & ORGANIZATIONS

- Altar Guild
- Bells of Heath
- Bible Study
- Bocce Ball League
- Book Discussion Group
- Bridge Players
- Ceramics
- Computer Club
- Dining Services Committee
- Faith Chapel Hostesses & Pianists
- Fitness Over Fifty
- Flower Tenders
- Foreign Policy Discussion Group
- Friendly Visitors
- Friendship Center Volunteers
- Greeters
- Hearts' Card Group
- Heath Village Gardeners
- Heath Village Golfers
- Knitting & Crocheting Group
- Library Volunteers
- Mahjong
- Maintenance/Operations Committee
- Martha Circle
- Men's Club
- Men's Workshop
- Pinochle Players
- Poker Group
- Progressive Bridge
- Quilting Group
- Residents' Council
- Rummikub
- Scrabble Group
- Sing & Sip
- Special Events Committee
- Stage Crew
- T'ai Chi
- Tutors
- Village Shoppe Volunteers
- Village Voice Newspaper Staff
- Walking/Hiking Group
- Watercolor/Sketch Group
- Wii Bowling League
- Wine & Cheese Hosts & Hostesses
- Women's Association
- Writers' Club



Seated (L-R): Libby Dicker, Isabelle Simon, Carmela Giangola, Ted Wheeler.
Standing (L-R): Dick Dole, Rich Kennedy, George Dietz, Betsy Myers, David Taylor, Skip Vilas.

Residents' Council

MESSAGE FROM THE PRESIDENT

There are only a few more months before my term on the Residents' Council is complete. I have spent the last two years as President of the Council and I would be remiss if I did not take the opportunity to thank all of the residents, with whom I had the pleasure of working. Without the help and cooperation of all the members, it would have been a much more difficult job. I would also like to thank the Administration for their help and guidance over the past three years. It is this spirit of "family" that makes Heath Village a unique community.

An important part of life here at Heath Village is the Residents' Council. The Council acts as a liaison between the residents, administration, staff members and the many volunteers to continue to improve and maintain our lifestyle.

The Council, which meets every second Monday of the month, except for July and August, consists of nine members elected by our residents for three-year term. The Executive Committee consists of a President, Vice-President, Secretary and Treasurer. A Council member "chairs" one of the following committees: Newcomers, Dining Services, Maintenance and Operations, Friendly Visitors, At-Large and Special Events. One resident is appointed to serve as the liaison between the Council and the Board of Trustees and attends and reports on their meetings. The Council also invites a member of the Board of Trustees to attend our monthly

meetings, setting up a continuous line of communication between residents and Trustees. Council members also meet and greet visitors on Open House days in the Spring and Fall.

The past year has seen the introduction of a new Medical Alert System. It is triggered by the resident and in emergencies allows for instant communication with medical personnel. This will ensure the immediate response necessary for our well-being. The installation of wi-fi campus-wide is almost complete. This will help to keep the Heath Village campus in the 21st century. This year also saw Heath House undergo renovations and work in the Cloisters area.

There are over forty different clubs and activities available to our residents. They cover the entire range of mental, emotional and physical well-being. Residents are encouraged to participate in any of them. The Friendship Center allows residents to interact in inter-generational relationships and activities with preschoolers.

Once again I thank everyone for their help and wish you all a year filled with health and happiness, and may Heath Village continue to be the beautiful place that it is.

Ted Wheeler

President
Heath Village Residents' Council





Heath Care Management

Heath Care Management is the for-profit corporation which operates under the Heath Alliance for Care corporation.

Heath Care Management has five divisions:

- Therapy Services
- Landscaping and Grounds
- Housekeeping Services
- Management and Accounting Services
- Salon Services

Revenues in 2012-2013 were slightly over \$2 million. Our Therapy division has a contract with King James Nursing Center in Chatham, NJ. King James is 108 beds of Nursing and Sub-Acute Rehabilitation Services. Heath Care Management supplies the physical, occupational and speech therapy for King James. In 2013, Heath Care Management also took over complete management and administration at King James.

Landscaping and Grounds is the second largest division accounting for approximately 25% of Heath Care Management's revenues. This group has several landscaping contracts with area business and residential properties.

Our Housekeeping and Salon divisions provide services on the Heath Village campus. Management and Accounting Services offer consulting expertise to long-term care providers. Management consultation contracts in 2012 included providing Intergenerational Child Care consultation to the Aviv Health System outside of Boston, Massachusetts.

Heath Care Management, Inc. has provided Management and Facility Management for over fifteen years and continues to expand on an annual basis.



Donald Barcan
Chair, Heath Care Management, Inc.





Canterbury Village

This past year at Canterbury Village has been one of significant change and growth. Our construction and renovation project, which began last May, was completed this March.

Our ribbon cutting ceremony was held on April 18th with former governor, Richard Codey as guest speaker. Other invited guests included, members of the Canterbury Board of Trustees, West Orange Township council members, our architect, contractor and resident families.

We are so pleased to have a greater variety of gracious living areas and amenities which now include a beauty salon, country kitchen, library and a dedicated arts and crafts

area as well as room for 13 additional residents. The two new courtyards are popular spots to host activities, or just to sit out and relax. The overall response by our residents, family members, visitors and staff has been overwhelmingly positive.

With this expansion, we now have receptionists on duty daily to answer incoming calls, greet visitors and family members and on weekends to conduct tours of the facility.

We will be holding a holiday open house to invite the community as well as hospital social workers and care managers, eldercare attorneys and referral agencies.

With more and more people using the internet to find Assisted Living facilities our website was redesigned and expanded in August.



Herbert Korte

President, Canterbury Village

Our new and improved site now includes photos of the expansion and renovation, a monthly activities calendar and sample menus as well a wide variety of information about Canterbury Village and local attractions nearby.

We look forward to continued prosperity in the coming year.







EMPLOYEE SERVICE Milestones

30 years



DIANE HORNER
Heath Village-Maintenance



DEBRA BECKER
Heath Village
Mayflower House



PATRICK BRADY
Heath Village-Administration



JOYCE KINGSTON
Heath Village
Housing Services



MARLENE SZIPOCS
Heath Village-Nursing



ELLEN WOOLF
Heath Village-Dining Services

25 years

20 years



NANCY DE WITT
Heath Village-Nursing



ELAINE DONALDSON
Heath Village-Dining Services



VILMA MAKIN
Heath Village-Nursing



VALERIE PERRY
Heath Village-Dining Services



PAOLA FALLAS
Heath Village-Nursing



MARA RICH
Heath Village-Nursing

10 years



SHAWN GEIGER
Heath Village-Maintenance



MARIA GUZMAN
Heath Village-Nursing



GINA MARTINEZ
Heath Village-Nursing



DAVID MC GILL
Heath Village-Maintenance



EDGARDO OCASIO
Heath Village-Nursing



GLADYS ROJAS
Heath Village-Nursing



KYLE SPENDER
Heath Village-Dining Services



YEVHENIYA SVYDA
Heath Village-Nursing



NICOLE VICTORELLA
Heath Village-Nursing

5 years

HEATH VILLAGE
DAWN BURRELL
Nursing
MICHAEL CANAVAN
Security
ASHLEY CAPITE
Nursing
MELANIE CARRUNCHIO
Business Office
AMNA CERIM
Dining Services
CORONA DAWSON-AMOA
Nursing

MARIA FERNANDES
Housekeeping
NANCY FISH
Nursing
CLARITA FUCITO
Nursing
MARGARET GARATTY
Public Relations
WENDA GESELL
Nursing
DANIELLE LOVENBERG-
PANGALLO
Social Services

JAIME MORZAN
Security
SLAVICA PUPCEVIC
Nursing
CHRISTOPHER ROBERTS
Dining Services
CHERYL VICTORELLA
Nursing
WILMARIE VILLANUEVA
Dining Services
DOREEN ZAPATA
Helping Hands

HEATH CARE MANAGEMENT
JANET MASSENARO
Housekeeping
GUY POUFFARY
Management/Consulting
CANTERBURY VILLAGE
DARE AMODU
Nursing
WIDELINE GUERRIER
Nursing

EXCELINE LALANNE
Nursing
MAURA MARTINEZ
Nursing
DIAHAN NELSON
Dining Services
CHRIST PIERRE-VANCOL
Dining Services
ERNST ST. FLEUR
Dining Services

HEATH ALLIANCE FOR CARE, INC.
 CONSOLIDATED BALANCE SHEET FOR 2013 VS. 2012

Financials

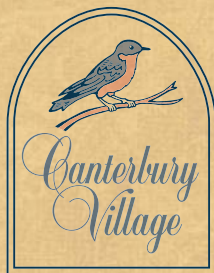
BALANCE SHEET	2013	ASSETS	2012
Current Assets	\$9,444,637		\$11,523,306
Investments	5,729,274		5,581,790
Property & Equipment (Net)	28,511,438		24,516,442
Other	1,119,630		1,108,350
Total Assets	<u>\$44,804,979</u>		<u>\$42,729,888</u>

LIABILITIES & FUND BALANCE

Current Liabilities	\$4,922,500	\$4,632,782
Long Term Liabilities	10,302,582	11,594,770
Total Equity and Net Assets	29,579,897	26,502,336
Total Liabilities, Equity & Net Assets	<u>\$44,804,979</u>	<u>\$42,729,888</u>



**Heath Alliance
for Care, Inc.**





HEATH ALLIANCE FOR CARE, INC. MISSION STATEMENT

Philosophy: Heath Alliance for Care, Inc. is dedicated to providing seniors with a full range of care, services and opportunities in a secure, dignified, spiritually fulfilling and stimulating environment.

Purpose of Corporation: Heath Alliance for Care, Inc., a not-for-profit New Jersey corporation*, develops, manages and/or provides consulting services to senior care programs, senior housing, and long term care facilities.

The chief focus of Heath Alliance for Care, Inc. is to provide a full range of care and services which includes, but is not limited to, retirement communities, residential health care and nursing home properties, Alzheimer care, social adult day care centers and intergenerational child care centers.

Heath Alliance for Care, Inc. is a not-for-profit corporation organized pursuant to the New Jersey Nonprofit Corporation Act (N.J.S.A. 15A:1-1 et seq.) recognized by the Internal Revenue Service as a tax-exempt charitable organization pursuant to Section 501(c)(3) of the Internal Revenue Code of 1986, as amended.



Heath Alliance for Care, Inc.

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E-mail: info@heathvillage.com